



#### THE THRILLING WORLD OF

# **EXTEXTREME SNOWBIKING**

Snowbiking; born from grass-roots motocross & extreme winter snowmobiling. Budding in various forms over the last several decades, this natural transformation from dirt to snow on a bike has emerged as one of the FASTEST GROWING motorsports in the world. Combining a new world of technology with the challenge of athletic excellence, snowbiking has swept our continent and soared to the forefront as a potential MARKETING POWERHOUSE.

With its escalating popularity throughout North American markets, motorcycle manufacturers and businesses of all types & sizes have begun to recognize snowbiking as a HIGHLY EFFECTIVE AVENUE to showcase their products in action. Every race event, each video release and magazine cover provides an enthralling recap of what is possible and even attainable for all. Its ideal for spectators, TV broadcasters, media and sponsors alike.

Our Factory supported team capitalizes on this sport's immense marketing potential by bringing the right combination of dedicated team members and a DISCIPLINED, PROFESSIONAL APPROACH. This sport is more than just finishing 1st, more than podium celebrations or landing an epic drop in the backcountry. It's about the allure of freedom on those peaceful white peaks. Embracing the challenges and creating a new era of memories forged by a passion for this sport. For our team, it's about PERSEVERENCE, COMMITMENT & TEAMWORK. About representing a brand and a belief, both in the hills and on the track. From a handshake and a picture, signing a poster, hosting corporate events and everything in between, Cody Matechuk believes it's every rider's

responsibility to contribute something to this amazing sport. This is what drives him to succeed and the reason he will project such a STRONG IMAGE both on and off the track for *your brand*.

Behind every great sport you'll find just a handful of athletes who define what they do, by how they do it. Our team lives by this premise, united in purpose and direction. So with a new season dawning, we invite YOU to join us. Be part of our team and our success and enjoy the ride of your life!

### **BUILDING A**

## POWERFUL GLOBAL PRESENCE

### Cody Matechuk, Yamaha Factory Rider

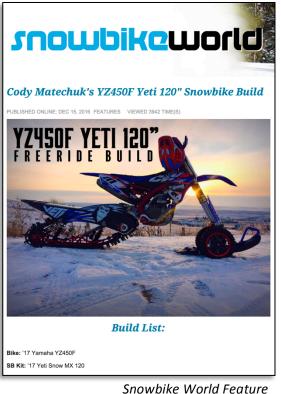
First Pro Rookie to podium SBK Nationals This exciting young rider first made his National competitive debut on the Parts Canada Superbike Racing circuit in 2008. Running on board the Suzuki SV 650, just 14 years of age, he put a nation on its ear, setting 4 out of 6 possible National track records and earning a National Championship title in his rookie year of road racing. The young phenom returned in 2009 to compete in the Amateur 600 Series. Once again, a near flawless season earned Suzuki Canada's young hopeful another record-breaking 4 race wins & 4 more blistering track records. It also earned him a second National title in just two years. In 2010, at 16 years of age, Matechuk became the youkingstorbuilded his throughout two, podition are of the light with accusps and the fooding that has been been been a race bike with Harley Davidson where he went on to finish  $2^{nd}$  in the Canadian National Series before finally returning to his motocross roots in 2014.

2016 Top CMRC MX Nationals Privateer finish Resurfacing on the National scene, now in the discipline of Motocross, Matechuk broke into the top 20 with one of the highest finishes of a Privateer rider in 2015. The performance caught the attention of Yamaha Canada who helped sponsor his return in 2016 where he finished as high as 5<sup>th</sup> place during the Western leg of the same National Series. As summer turned to fall, Matechuk turned his focus towards the budding sport of backcountry snowbiking and just in time to learn that the sport would make its debut at the 2017 X-Games. With very little time to prepare, Sponsors stepped up to get Matechuk to the one and only qualifier hosted in Minnesota where he punched his ticket to the 2017 Aspen Winter X-Games.

2017 Aspen
Winter X-Games
Snowbike
Medalist

Competing as a virtual unknown in the snowbiking world, Matechuk quickly established himself as a top contender in the celebrity packed field finishing just 3/1000ths of a second off the fastest qualifying time & earning 2<sup>nd</sup> pick at the start gates for the final event. In front of a jamb packed venue, Matechuk overcame extreme conditions and some technical challenges to launch a comeback ride that was the talk of the paddock. The efforts produced a bronze medal for the young competitor in his first ever X-Games appearance.

The head-turning comeback performance caught the attention of film producers and backcountry photojournalists setting him up for a season chock full of shooting dates. From starring roles in full feature length action films (such as Trax & Braaap) to full length high impact commercial shoots and magazine exposes. This is a name and machine that will need no introduction as we move into 2018.









Press Releases/Dynamic Website





2017 Snowbike & MX Posters









# '17 MARKETING RECAP

Winter X-Games Aspen: (Broadcast on ESPN)
The winter X-Games competition compiles the greatest winter action sport athletes from around the world to compete for top honours. Snowbike racing made its debut appearance to nearly 100,000 people in attendance at this year's event, the real impact came through a television audience of 925,000 viewers predominately aged 18-49 and over 300 million story views on Snapchat.

TOTAL IMPRESSIONS: 4.025.000



#### Snoriders West: (One On One Interviews & Ride Expose)

Within two years the site's active online readership it has expanded to over 3.5 million visitors annually. Add to that a loyal Facebook audience that remains active and connected, this cutting edge paper and online publication finds their target audience littered across the entire globe.

TOTAL IMPRESSIONS: 3,620,000



#### JetSurf Full Action Commercial: (Broadcast on ESPN)

Born to push the limits of conventional watersports, Jetsurf has devoted their efforts to the development and design of the best motorized surfboards in the world. Featured in their 2017 full feature commercial. Jet Surf contracted Cody Matechuk to help showcase the thrill of snowbikes next to the fluid power of jetsurfing TOTAL EXPECTED IMPRESSIONS: 1,800,000



#### Trax Snowbike Motion Picture (2017): Featured Rider

The Trax Film is on the cutting edge of snow evolution with their feature length films. This year they went bigger and better than ever as Matechuk took the backcountry by storm. As snow bike technology advances quickly, this year's adrenaline packed film brings viewers an in-depth look at the latest snow bike engineering platforms and the lengths at which these machines can be pushed.

TOTAL EXPECTED IMPRESSIONS: 400,000



#### Braaap Motion Picture (2017): Featured Rider

Progressing the sport of snowmobiling to new heights. The Braaap movies provide a massive fan base with some of the most outrageous rides imaginable in the backcountry world wide. Chock full of massive airs and insane cliff drops, this crew documents some of the most spine tingling action you'll see in the mountains. TOTAL EXPECTED IMPRESSIONS: 250,000



#### Press Releases: (For all major events & competitions)

In 2017, codymatechuk.com published numerous press releases on its site and to a large number of media personnel. These press releases were used to promote his valued Supporters through vivid and detailed recaps that helped provide a personal "behind the scenes" perspective. The write-ups were noted in several major newspaper publications and even highlighted on NHL's Hometown Hockey Heroes when they visited Cochrane, Ab [Matechuk's hometown] showcasing the young rider as the most recognized celebrity from the area. TOTAL IMPRESSIONS: 2,192,000



# '18 MARKETING PROGRAM



Corporate Events: (Proposing 4 Total)
In 2017/18, Matechuk looks to further support the Yamaha & Yamaha brands by offering to host 4 private events for select Top Performing Dealers to directly promote the sport of snowbiking to those in direct contact with the marketplace. This event will allow Dealers to invite potential and/or valued existing clients to step out to the great outdoors for "the ride of a lifetime". This program, the first of its kind, will be fashioned to promote and raise awareness of the Yamaha platform for new and prospective buyers. Dealers who have purchased qualifying products, will allow a select group of invitees to experience a weekend with one of Snow biking's most elite athletes in a comfortable and intimate setting. Here, guests will receive expert advice on set-up & adjustments, riding skills and how to push safely in the hills. The guided tour will last the full day [weather permitting]. Dealers and their quests will be responsible for their own transportation and equipment. TOTAL EXPECTED IMPRESSIONS :TBD

#### Exclusive Marketing Footage: (Professionally shot 2 x 30-sec clips)

Nothing captures the attention and passion of a potential customer like showing them what can be accomplished with YOUR product and without boundaries. With the expert talents of Cody Matechuk showcasing your products in some of the most incredible locations on the globe, you will be able to market your products in powerfully unique way that will spur action from ideas. Let these high energy clips whisk your audience into a white nirvana with no distractions, no limits and no more excuses. These clips will be designed to be your call to action. Use them online for viral exposure or to advertise in more traditional mediums.

TOTAL EXPECTED IMPRESSIONS:TBD

#### Live Appearances: (Pre-determined events, snow & bike shows & conferences

There is a moment when an enthusiast has an opportunity to meet and engage with an athlete they admire, that will forever impact how they see a sport, a competitor and a brand. For every brand, great time and care should be invested in finding the right ambassador. A representative that embodies the beliefs and motivations of an entire company and can capture the respect and admiration of an entire target market. Cody Matechuk has lived in this world for most of his life. From his first international competition in Valencia Spain representing Canada on the global stage, he has been groomed to represent and endorse his Sponsors with the upmost professionalism. TOTAL EXPECTED IMPRESSIONS:TBD

Winter X-Games Aspen (2018): TOTAL IMPRESSIONS: 4,200,000

Trax Snowbike Motion Picture: TOTAL EXPECTED IMPRESSIONS: 400,000

Slednecks Motion Picture: TOTAL EXPECTED IMPRESSIONS: 750,000

Snoriders West: TOTAL IMPRESSIONS: 3,620,000

SnobikeWorld: TOTAL IMPRESSIONS: 240,000

Instagram | matechuk 111: TOTAL EXPECTED IMPRESSIONS:660,000

Directmotocross.com (podcasts & video): TOTAL EXPECTED IMPRESSIONS: 10,000





## Visit **CodyMatechuk.com** for

more photos, schedules & information







### 2017/2018 Team Matechuk Sponsorship

#### Cash, Fuel & Travel Supporter Proposal

The Cody Matechuk Snowbiking Team is required to source various product, service and cash Supporters who contribute as Sponsorship Partners to sustain a realistic and comprehensive race and filming budget over the 2017/18 Season. It is our goal to show you, 1.) how your support will contribute to our program and 2.) determine how we can help elevate you or your company in return.

The following Race Season Budget will provide you with an overall cost assessment and detailed breakdown of purchasing and maintaining the required equipment, transportation costs, product development and personnel to continue our strong foothold in the industry and another spot on the podium at the Aspen Winter X-Games! In addition we are please to offer our Cash Sponsors the following:

- ✓ Guaranteed appearance in the 2018 Aspen Winter X-Games
- ✓ Representation in all 2017/18 Feature film productions shot now through to end of season (See 2017 Recap)
- Exclusivity and ongoing professional promotion of your brand to include international exposure and endorsement.
- Company logo featured on our race team trailer as it travels across Canada and the United States (year-round).
- ✓ Branding on all race bikes and/or snowbike kits, paddock signage, team posters, race apparel, pit shirts, transport truck and controllable deliverables (to be determined by value of contribution).
- ✓ Your support may be prominently featured during all media interactions. This will include, but is not limited to television appearances, interviews, our race website, press releases, magazine write-ups, newspaper, social media feeds, special events, our Youth MX coaching Clinics (as applicable) and all controllable deliverables.
- ✓ Youth & Adult MX riding clinics will be offered in summer months to teach new riders good habits and to further skills of current riders. These sessions are available to kids & adults of all ages. Another direct marketing opportunity.





Thank you for your consideration, Cody Matechuk

### 2017 / 2018 Race & Film Budget



2017/18 Snowbike Progra													
EXPENSES	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-17	Dec-17	RETAIL TOTA
Transportion													
24' Heated Snow/MX Trailer Lease	\$800.00	\$800.00	\$800.00	\$800.00	\$800.00	\$800.00	\$800.00	\$800.00	\$800.00	\$800.00	\$800.00	\$800.00	\$9,600.0
Truck lease or reimbursement /km	\$913.65	\$913.65	\$913.65	\$913.65	\$913.65	\$913.65	\$913.65	\$913.65	\$913.65	\$913.65	\$913.65	\$913.65	\$10,963.80
Trailer Set-up (cabinets, toolboxes)	-	-	-	-	-	-	-	-	- :	\$4,300.00	-	-	\$4,300.00
Diesel Fuel (averaged monthly)	\$1,810.00	\$1,400.00	\$750.00	\$750.00	\$550.00	\$199.00	\$199.00	\$199.00	\$499.00	\$600.00	\$1,390.00	\$1,750.00	\$10,096.00
Tire Budget (Truck & Trailer)	-	-	-	-	-	-	-	-	-	-	\$2,500.00	-	\$2,500.00
Trailer graphics									-	_	\$5,000.00	- 1	\$5,000.00
Ramps/Flooring										_	\$1,000.00	- 1	\$1,000.00
Maintenance (truck)	\$500.00	\$500.00	\$500.00		\$500.00	:	\$500.00		\$500.00	\$500.00	\$500.00	\$500.00	\$4,500.00
	\$4,023.65	\$3,613.65	\$2,963.65	\$2,463.65	\$2,763.65	\$1,912.65	\$2,412.65	\$1,912.65	\$2,712.65	\$7,113.65	\$12,103.65	\$3,963.65	\$47,959.80
	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-17	Dec-17	TOTAL
Insurance	oun 10	10010	IIIui Io		may 10	001110	00110	Aug 10			1107 17	200 11	
Contents Insurance	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$3,000.00
Truck Insurance	\$145.00	\$145.00	\$145.00	\$145.00	\$145.00	\$145.00	\$145.00	\$145.00	\$145.00	\$145.00	\$145.00	\$145.00	\$1,740.00
Travel/Medical Insurance	ψ143.00	\$500.00	ψ143.00	ψ143.00	\$140.00	ψ1+3.00	Ψ140.00	ψ1 <del>4</del> 3.00	ψ140.00	ψ1+3.00	\$1,100.00	ψ145.00	\$1,600.00
Liability Insurance (excludes riding schools)	\$210.00	\$210.00	\$210.00	\$210.00	\$210.00	\$210.00	\$210.00	\$210.00	\$210.00	\$210.00	\$210.00	\$210.00	\$2,520,00
Liability indufance (excludes fiding scribbis)	\$605.00	\$1,105.00	\$605.00	\$605.00	\$605.00	\$605.00	\$605.00	\$605.00	\$605.00	\$605.00	\$1.705.00	\$605.00	\$8,860.00
	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-17	Dec-17	TOTAL
Dana Environment	Jan-10	rep-10	War-10	Apr-10	Way-10	Juli-10	Jul-10	Aug-10	Sep-10	OC1-10	NOV-17	Dec-17	IOIAL
Race Equipment											£04.000.00		\$21,000.00
Race Bikes (2-YZ450's)	60 500 00	60 500 00	- 04 000 00	-	-	•	-	-	-	60 500 00	\$21,000.00	- -	
After Market Parts	\$2,500.00	\$2,500.00	\$1,000.00	4500.00	4500.00	-	-	-	40.00	\$2,500.00	\$4,000.00	\$2,500.00	\$15,000.00
OEM Parts	\$1,000.00	\$1,500.00	\$500.00	\$500.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00	\$2,000.00	\$1,000.00	\$7,500.00
Rider / Team Apparel	-	-	-	-	-	-	-	-	-	-	\$11,200.00	\$3,500.00	\$14,700.00
Racing fuel (10 pails - \$ 225 ea)	\$1,000.00	\$750.00	\$500.00	-	-	-	-	-	-	-	\$500.00	\$500.00	\$2,250.00
Oil, cleaners & lube	\$650.00	\$150.00	\$150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$650.00	\$650.00	\$2,250.00
	\$5,150.00	\$4,900.00	\$2,150.00	\$500.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.00	\$39,350.00	\$8,150.00	\$62,700.00
	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-17	Dec-17	TOTAL
Travel													
Accommodation - 31 nights @ \$150/night	\$775.00	\$775.00	\$775.00	\$775.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$775.00	\$775.00	\$4,650.00
Air Fare (based on CDN travel)	\$500.00	\$1,800.00	\$1,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,500.00
Car Rental	\$135.00	\$440.00	\$225.00	-	-	-	-	-	-	-	-	-	\$800.00
Credentials / Race entry fees / Licensing	\$300.00	\$450.00	\$450.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00	\$1,875.00
Food Allowance \$50/day	\$350.00	\$350.00	\$350.00	\$350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,400.00
Gasoline (for rental cars and mechanic)	\$110.00	\$250.00	\$150.00	-	-	-	-	-	-	-	-	-	\$510.00
Parking/Park Admissions		\$100.00		\$100.00	-	-	-	-	- 1	\$140.00	\$100.00	\$100.00	\$540.00
	\$2,170.00	\$4,165.00	\$3,150.00	\$1,675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$140.00	\$875.00	\$1,100.00	\$13,275.00
	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-17	Dec-17	TOTAL
Contract Labour													
Race Engine Build	-		- i	-	-	-	-	-	-	-	\$6,000.00	-	\$6,000.00
Mechanic for testing & X-Games Weekend	\$3,000.00	\$1,500.00		-	-		-	-	-	-	\$1,500.00	\$3.000.00	\$9,000.00
Mech. Assistant	\$1,000.00		-	-	-		-	-	-	-	-		\$1,000.00
Rider - Cody Matechuk / CONTINGENCY	-											-	\$0.00
Administrator / PR	\$750.00									-	\$500.00	\$750.00	\$2.000.00
Susupension Tech - RMR	\$1,200.00										\$3.000.00	\$1.200.00	\$5,400.00
	\$5,950.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,000.00	\$4,950.00	\$23,400.00
	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-17	Dec-17	TOTAL
Administration	Juli 10		mui io	791 10	muy 10	Juli 10	ou. 10	rug io	00P 10		1101 11	500 11	JIAL
Accounting & Legal		<del>-</del>				<del>-</del>		_	<del>-</del>		\$1.000.00		\$1,000.00
	\$120.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$395.00
Bank Charges / Credit Card Fees Shipping / brokerage / Customs fees	\$200.00	\$200.00	\$200.00	\$200.00	\$20.00	φ20.00	φ20.00	φ20.00	φ20.00	\$200.00	\$200.00	\$200.00	\$395.00 \$1,400.00
Stationary Supplies	\$60.00	\$60.00	\$60.00	\$200.00	-	-	-	-		\$150.00	\$60.00	\$60.00	\$1,400.00 \$450.00
Phone& Internet	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	- \$200.00	- \$200.00	- \$200.00	\$200.00	\$200.00	\$200.00	\$450.00 \$2,400.00
Priorie& Internet	\$580.00	\$485.00	\$485.00	\$425.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$575.00	\$1,485.00	\$485.00	\$5,645.00
	\$580.00 Jan-18	\$485.00 Feb-18	\$485.00 Mar-18				\$225.00 Jul-18			\$575.00 Oct-18		\$485.00 Dec-17	\$5,645.00 TOTAL
Madratina	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-17	Dec-17	IUIAL
Marketing	\$400.00	\$400.00	\$400.00	\$400.00							\$2.300.00	\$400.00	\$4,300.00
Posters, Website, advertising						-	-	-	-				
	\$400.00	\$400.00	\$400.00	\$400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.00	\$400.00	\$4,300.00
Operating Expenses	\$18,878.65	\$16,168.65	\$9,753.65	\$6,068.65	\$4,093.65	\$2,742.65	\$3,242.65	\$2,742.65	\$3,542.65	\$11,433.65	\$68,818.65	\$19,653.65	\$166,139.80

Grey boxes under RETAIL TOTAL column have sponsorship secured. Balance of support still required to date (yellow boxes): \$64,476





## One Team One Goal

Cody Matechuk Extreme Snowbiking | Box 833, Cochrane, AB, T4C1A9 P: (403) 861-1168 | cody@codymatechuk.com